

**KERALA AGRICULTURAL UNIVERSITY**

**Kelappaji College Of Agricultural Engg. & Food Technology**

**4<sup>th</sup> Semester B. Tech. (Food Technology 2024 Adm.)- Final Examination, July 2026**

**Personality Development 2 (1+1)**

**BES 2223**

**Marks: 50**

**Time: 2 hours**

**I Answer the following**

**(10×1 marks = 10 marks)**

1. Who proposed the Five Factor Model (Big Five) of personality?
2. Which personality theory includes Id, Ego and Superego?
3. What is the highest level in Maslow's hierarchy of needs?
4. Which type of locus of control believes that success depends on one's own efforts?
5. Which model explains behaviour as a direct response to a stimulus?
6. Which theory explains learning through association?
7. Who proposed the Triarchic Theory of Intelligence?
8. Which component of Emotional Intelligence involves understanding others' emotions?
9. Which IQ test is widely used for adults?
10. Who developed the Myers-Briggs Type Indicator (MBTI)?

**II Write short notes on any FIVE of the following**

**(5×2 marks = 10 marks)**

1. Define personality.
2. Differentiate between Cardinal and Central traits.
3. Distinguish between Internal and External Locus of Control.
4. List the factors affecting perception.
5. What is Attribution Theory?
6. Define Intelligence
7. Differentiate between Classical and Operant Conditioning.

**III Write any FIVE of the following**

**(5×4 marks = 20 marks)**

1. Discuss Gordon Allport's Trait Theory of Personality.
2. Describe Freud's Psychoanalytic Theory of Personality.
3. Explain Maslow's Hierarchy of Needs with a suitable diagram.
4. Explain the Stimulus-Response, Stimulus-Organism-Response and Cognitive Models of Individual Behaviour.
5. Describe Attribution Theory with suitable examples.
6. Explain perception and discuss the factors affecting perception.
7. Explain the role of intelligence in Organizational Behaviour.

**IV Write essay on any ONE of the following**

**(1×10 marks = 10 marks)**

1. Explain the major theories of personality in detail. Compare Trait Theory, Psychoanalytic Theory and Humanistic Theory.
2. Define intelligence. Discuss the types, theories, measurement of intelligence and the role of Emotional Intelligence in Organizational Behaviour.