KERALA AGRICULTURAL UNIVERSITY

B.Tech (Agrl.Engg.) 2008 Admission VIth Semester Final Examination – July 2011 – August 2011

Fpme - 3215 Agribusiness Management and Entrepreneurship (3+0) Max. Marks: 80 Time: 3.00 hours

I. Define the following

 $10 \times 1 = 10$

- 1. Partnership
- 2. Marketing
- 3. Franchising
- 4. Entrepreneur
- Agro industry
- 6. Organization
- 7. Production
- 8. Enterprise
- 9. WTO
- Monitoring

II Write short notes on any ten of the following

 $10 \times 3 = 30$

- 1. Briefly explain the goals of a manager.
- 2. Explain the characteristics of MBO.
- 3. Discuss the characteristic feature of a small business.
- 4. Explain the role of an entrepreneur.
- 5. What do you understand by public-private partnership?
- 6. How does a manager's job change with his level in the organization?
- Briefly discuss the scalar chain hierarchy.
- 8. How quality control approach differs from profit centre approach?
- 9. What do you understand by managerial skills?
- 10. Discuss the interpersonal roles of a manager.
- 11. Explain the limitations of planning.
- 12. What do you mean by entrepreneurship dynamics?

III Write short essays on any six of the following

 $6 \times 5 = 30$

- 1. Discuss briefly the four management approaches.
- 2. Explain the various steps involved in planning.
- 3. What is the scope of an entrepreneur involved in horticultural products in the post WTO regime?
- Discuss the factors that would develop entrepreneurial attitude of a firm manager.
- 5. Briefly explain the characteristics of an agri- business firm.
- 6. Why small firms are important to the Indian economy?
- Briefly discuss the planning process and what are some of the criticisms of formal planning
- 8. What are the four general skills that affect managerial effectiveness?

IV Write a detailed essay on any one of the following

 $1 \times 10 = 10$

- 1. Discuss the various measures and policies initiated by both central and state governments in promoting the small and medium scale industries in India.
- Explain the current status of Indian farm machinery institutions in India and their involvement in promoting entrepreneurship development skills among the budding entrepreneurs.